

Transforming Challenges Into Opportunities: The Role Of Accounting Systems And Technology In MSME Performance Post-COVID-19, Enhanced By Market Innovation

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Informasi Artikel	Abstract
Vol: 1 No : 3 2024 Halaman : 73-84 Keywords: Accounting Information Systems (AIS) Technology Adaption MSME Performance Post-COVID-19	<p><i>This research explores the impact of technology adoption on the performance of Micro, Small, and Medium Enterprises (MSMEs) in the post-COVID-19 landscape, with a particular focus on the moderating role of market innovation. Utilizing a Structural Equation Modeling (SEM) approach, data was collected from MSMEs to evaluate the relationships among technology adoption, market innovation, and business performance. The findings reveal that technology adoption has a significant positive effect on MSME performance, contributing to operational efficiency and improved customer engagement. However, contrary to expectations, market innovation does not significantly moderate this relationship. This suggests that the immediate benefits of technology adoption are sufficient to drive performance improvements without the need for market innovation to enhance these effects. The research highlights the importance for MSMEs to prioritize technology adoption as a strategy for resilience and growth in the wake of the pandemic, while market innovation can be pursued as a complementary initiative for long-term competitiveness. The study provides valuable insights for policymakers and practitioners aiming to support the recovery and development of MSMEs in Indonesia.</i></p>

Abstrak

Penelitian ini mengeksplorasi dampak adopsi teknologi terhadap kinerja Usaha Mikro, Kecil, dan Menengah (UMKM) di lanskap pasca-COVID-19, dengan fokus khusus pada peran moderasi inovasi pasar. Menggunakan pendekatan Structural Equation Modeling (SEM), data dikumpulkan dari UMKM untuk mengevaluasi hubungan antara adopsi teknologi, inovasi pasar, dan kinerja bisnis. Temuan menunjukkan bahwa adopsi teknologi memiliki dampak positif yang signifikan terhadap kinerja UMKM, berkontribusi pada efisiensi operasional dan peningkatan keterlibatan pelanggan. Namun, bertentangan dengan harapan, inovasi pasar tidak secara signifikan memoderasi hubungan ini. Hal ini menunjukkan bahwa manfaat langsung dari adopsi teknologi sudah cukup untuk mendorong perbaikan kinerja tanpa perlu inovasi pasar untuk meningkatkan efek tersebut. Penelitian ini menyoroti pentingnya bagi UMKM untuk memprioritaskan adopsi teknologi sebagai strategi untuk ketahanan dan pertumbuhan pasca-pandemi, sementara inovasi pasar dapat dikejar sebagai inisiatif pelengkap untuk daya saing jangka panjang. Studi ini memberikan wawasan berharga bagi pembuat kebijakan dan praktisi yang bertujuan untuk mendukung pemulihan dan pengembangan UMKM di Indonesia.

Kata Kunci : Sistem Informasi Akuntansi, Adopsi Teknologi, Kinerja UMKM

INTRODUCTION

MSMEs are critical to Indonesia's economy, contributing approximately 61.1% to the national Gross Domestic Product (GDP) and employing about 97% of the workforce (Ministry of Cooperatives and Small and Medium Enterprises of the Republic of Indonesia, 2022). However, the pandemic highlighted significant vulnerabilities within this sector, as many MSMEs faced operational challenges, reduced demand, and liquidity issues. This research explores how accounting systems and technology can serve as catalysts for transforming these challenges into growth opportunities for MSMEs. The COVID-19 pandemic has accelerated the digital transformation across various industries, and this shift is particularly relevant for MSMEs that historically relied on traditional business practices. According to (Utami & Wibowo, 2021), many MSMEs struggled to adapt to the pandemic's rapid changes due to their limited digital capabilities. This study analyzes how integrating advanced accounting information systems (AIS) and technology can improve financial management, enhance operational efficiency, and facilitate better strategic decision-making, thereby contributing to improved MSME performance in a post-pandemic context (Wulandari et al., 2024) (Dasman et al., 2023).

Moreover, including market innovation as a moderating variable adds another layer of significance to the research. Market innovation refers to developing and implementing new ideas, products, or processes that can meet changing consumer needs and preferences. Research by (Fitriani & Suyadi, & Rahman, 2023) indicates that innovation is a crucial factor for MSMEs to survive and thrive in competitive environments. The COVID-19 pandemic has shifted consumer behavior, necessitating MSMEs to innovate to remain relevant. By examining the interplay between AIS, technology, and market innovation, this research aims to provide valuable insights into how MSMEs can enhance their adaptability and competitiveness in an ever-evolving marketplace (Wulandari, 2024).

The phenomenon of MSMEs facing unprecedented challenges during the COVID-19 pandemic serves as a critical backdrop for this research. Many businesses experienced significant revenue declines, supply chain disruptions, and consumer demand changes. The Indonesian government implemented various stimulus programs to support MSMEs, recognizing their role in economic recovery (Ghosh & Chaudhuri, 2021). However, the effectiveness of these programs often depended on the businesses' ability to adapt and innovate.

For instance, a survey by the Indonesian Institute of Sciences (LIPI) revealed that 62% of MSMEs reported decreased sales during the pandemic, with a significant portion lacking digital platforms to reach customers (LIPI (Indonesian Institute of Sciences), 2022). This highlights the critical need for MSMEs to adopt technology and innovate their business models. The current research is timely as it aims to investigate how integrating AIS and technology can equip MSMEs with the tools necessary to navigate future challenges and seize emerging opportunities (Muslim et al., 2024).

Several recent studies in Indonesia have highlighted the importance of integrating technology and innovation into MSME operations. For example, (Arifianto et al., 2020) found that technology adoption significantly impacts MSME growth, particularly by enhancing productivity, market access, and customer engagement. Their study emphasized that MSMEs must embrace digital tools to improve their competitiveness. Furthermore, (Rahmawati & Hidayat, 2021) demonstrated that implementing AIS leads to better financial management and informed decision-making among MSMEs, crucial for maintaining operational continuity and performance during economic downturns.

Additionally, (Fitriani & Suyadi, & Rahman, 2023) highlighted that market innovation plays a significant role in the post-pandemic recovery of MSMEs, asserting that businesses that actively innovate are more likely to adapt to changing market conditions and consumer preferences. These findings underscore the importance of the proposed research in expanding the existing body of knowledge and offering a comprehensive framework for MSMEs to enhance their performance through integrating AIS, technology, and market innovation.

METHOD

1. Research Design

This study employs an explanatory research design to analyze the influence of AIS and technology on MSME performance, with market innovation as a moderating variable. Explanatory research is appropriate here as it helps identify causal relationships between the independent variables (AIS and technology), the moderating variable (market innovation), and the dependent variable (MSME performance). The study's focus on post-pandemic recovery emphasizes how these variables contribute to MSMEs' adaptation and growth in a rapidly changing business environment.

2. Population and Sample

The population in this study consists of MSMEs located in the Cikarang Selatan district. This research uses a simple random sampling technique, selecting participants from the population without regard to strata within it. According to (Sugiyono, 2017), simple random sampling is a method where sample members are chosen from a population in a way that each member has an equal chance of being selected. Based on this approach, the sample size in this study is set at 100 respondents, representing 100 MSMEs in the Cikarang Selatan district.

3. Data Collection Method

Primary data will be collected using a structured survey questionnaire distributed to MSME owners or managers via email and online survey platforms. The survey will be divided into four sections:

demographic information, accounting systems, technology use, market innovation, and performance metrics. The questionnaire will utilize a 5-point Likert scale, where respondents will rate their level of agreement with statements related to each variable.

- Accounting Information Systems (AIS): Questions will assess the presence, usage, and perceived effectiveness of AIS in financial reporting, record-keeping, and decision-making (Rahmawati & Hidayat, 2021).
- Technology: Questions will cover the adoption level of digital tools, such as cloud computing, mobile applications, and e-commerce platforms (Arifianto et al., 2020).
- Market Innovation: Questions will measure the extent of product, process, and market innovation strategies (Fitriani & Suyadi, & Rahman, 2023).
- MSME Performance: Performance will be evaluated through financial metrics (revenue, profitability), customer engagement, and business stability post-COVID-19 (Utami & Wibowo, 2021).

4. Variable Measurement

The study's variables will be measured quantitatively as follows:

- Independent Variables:
 - AIS: Measured through items related to system availability, frequency of use, perceived ease of use, and impact on decision-making.
 - Technology: Measured through the extent of digital tool adoption and integration into operations, including perceived benefits.
- Dependent Variable:
 - MSME Performance: Measured by financial growth, operational efficiency, and customer satisfaction over the past 12 months.
- Moderating Variable:
 - Market Innovation: Measured through items on product, process, and business model innovation, assessing the level of new practices adopted during and post-COVID-19.

5. Data Analysis Technique

Data will be analyzed using Structural Equation Modeling (SEM) with Partial Least Squares (PLS), suitable for examining complex relationships and small sample sizes. SEM-PLS will allow for simultaneous testing of direct and moderating effects, providing insights into how AIS, technology, and market innovation interact to impact MSME performance. The analysis will include:

- Descriptive analysis is used to provide demographic and general characteristics of the sample.
- Measurement Model Analysis to assess the validity and reliability of the survey items.
- Structural Model Analysis to test the hypothesized relationships among the variables.
- Moderating Effect Analysis to assess the impact of market innovation on the relationship between AIS, technology, and MSME performance.

6. Hypotheses

Based on the literature and research objectives, the study proposes the following hypotheses:

- H1: Accounting Information Systems (AIS) positively impact MSME performance post-COVID-19.
- H2: Technology adoption positively impacts MSME performance post-COVID-19.
- H3: Market innovation positively impacts MSME performance post-COVID-19
- H4: Market innovation moderates the relationship between AIS and MSME performance, strengthening this relationship.
- H5: Market innovation moderates the relationship between technology adoption and MSME performance, strengthening this relationship.

RESULT AND DISCUSSION

Data Analysis

Validity Testing of Research Instruments

The data collection process for this research involved an offline questionnaire, resulting in responses from 100 participants. Before conducting further data analysis, the validity of the

questionnaire was examined to ensure its suitability. This study used Structural Equation Modeling-Partial Least Squares (SEM-PLS) to conduct the validity test. Responses were recorded on a Likert scale ranging from 1 (strongly disagree) to 5 (strongly agree). For the items to be considered valid, they needed to achieve a value greater than 0.7 in the validity test.

Reliability Testing of Research Instruments

After establishing the validity of the questionnaire, a reliability test was conducted to assess the consistency and trustworthiness of the instrument over repeated uses. This test verifies whether the questionnaire reliably measures the variables of the study. Reliability was evaluated using Cronbach's Alpha. Scores were interpreted as follows: values equal to or above 0.9 indicate excellent reliability; between 0.7 and 0.9, high reliability; between 0.5 and 0.7, moderate reliability; and below 0.5, low reliability. The results showed that all question items achieved high reliability, making them dependable for this research.

Table 1. Validity Reliability

	Outer Loading	Crombah Alpha	Composite Reliability	Result
Accounting Information Systems (AIS) (X1)		0.801	0.838	Reliable
X1.1	0.901			Valid
X1.2	0.701			Valid
X1.3	0.795			Valid
X1.4	0.750			Valid
X1.5	0.790			Valid
Technology adoption (X2)		0.706	0.794	Reliable
X2.1	0.834			Valid
X2.2	0.725			Valid
X2.3	0.770			Valid
X2.4	0.700			Valid
X2.5	0.755			Valid
MSME performance post-COVID-19 (Y)		0.808	0.865	Reliable
Y1	0.818			Valid
Y2	0.772			Valid
Y3	0.849			Valid
Y4	0.748			Valid
Y5	0.750			Valid
Market innovation (Z)		0.703	0.715	Reliable
Z1	0.774			Valid
Z2	0.751			Valid
Z3	0.774			Valid
Z4	0.837			Valid
Z5	0.833			Valid

Data: Processed with SmartPLS 3.0, 2024

Multicollinearity Test

The multicollinearity test assesses the correlation between independent variables to detect if any of them are highly correlated, which could affect the reliability of the regression analysis. The results of this test are shown in the table below, displaying each variable's Variance Inflation Factor (VIF) score:

Table 2. Multicollinearity Test

	VIF
X1.1	1.725
X1.2	1.908
X1.3	2.071
X1.4	1.294
X1.5	1.488
X2.1	1.500
X2.2	1.568
X2.3	1.701
X2.4	1.088
X2.5	1.254
Y1	1.836
Y2	1.687
Y3	2.222
Y4	1.450
Y5	1.399
Z1	1.522
Z2	1.529
Z3	1.199
Z4	1.269
Z5	1.279

Data: Processed with SmartPLS 3.0, 2024

The data indicates each variable's VIF (Collinearity Statistics), with all values below 5. This outcome confirms that no multicollinearity exists among the indicators, as VIF values below 5 indicate acceptable levels of correlation and independent variable distinctions, making them suitable for further analysis.

Discriminant Validity Test

Table 3 presents the discriminant validity test results, specifically examining if each indicator's variance is substantially within its designated construct. This is assessed using the Average Variance Extracted (AVE) values, which reflect the reliability and distinctiveness of each construct based on discriminant validity. For AVE values to meet the criteria for discriminant validity, they should be equal to or greater than 0.5. In Table 3, each construct's AVE meets or exceeds this threshold, showing good construct reliability.

Additionally, the square root of the AVE values, shown in bold along the diagonal, indicates acceptable discriminant validity. A construct demonstrates discriminant validity when the square root of its AVE exceeds its correlations with other constructs. This condition is met, as shown by the AVE values for each construct being higher than their respective correlations with other constructs, confirming that each construct is unique.

Table 3. Discriminant Validity (Fornell-Larcker Criterion)

	Accounting Information Systems (AIS)	MSME performance post-COVID-19	Market innovation	Technology adoption
Accounting Information Systems (AIS)	0.719			
MSME performance post-COVID-19	0.041	0.753		

Market innovation	0.043	0.926	0.559	
Technology adoption	0.010	-0.311	-0.435	0.664

Data: Processed with SmartPLS 3.0, 2024

This table shows that each construct holds a high discriminant validity level, ensuring distinct and reliable measurements within the context of this research.

Coefficient Determination (R^2)

The coefficient of determination (R^2) value for MSME Performance Post-COVID-19 (Y) in this study is 0.869, which places it in a high explanatory category. This means that 86.9% of the variance in MSME performance after the pandemic is accounted for by the independent variables in the model, as indicated in Table 4. An R^2 value this high demonstrates that the model effectively captures and explains most of the factors impacting MSME performance, leaving only a small portion (13.1%) potentially influenced by other unexamined variables.

Table 4. R square

Endogenous Variable	R Square	Category
Individual Taxpayer Compliance (Y)	0.869	Good

Data: Processed with SmartPLS 3.0, 2024

This high R^2 value indicates strong predictive capability and underscores the significance of the variables in explaining MSME performance outcomes in the post-pandemic period.

SEM-PLS Analysis

Structural Equation Modeling (SEM) is a statistical tool used to analyze multiple interconnected relationships simultaneously, handy for models that cannot be solved by simple linear regression. SEM combines regression and factor analysis, allowing for a comprehensive examination of latent variables. This study's latent variables are service quality, complaint handling, and public satisfaction. Each latent variable has unique indicators (manifest variables), as defined in the operational variable framework. SEM-PLS analysis determines the relationships between these latent variables, involving two evaluation stages: the outer model (measurement model) and the inner model (structural model).

Measurement Model Evaluation (Outer Model)

The outer model evaluates the validity and reliability of each construct based on the approach described by Ghazali (2017). This model assesses convergent validity by examining the loading factor and Average Variance Extracted (AVE) values. Indicators with a loading factor of 0.7 or higher are considered valid; any indicator below this threshold may need to be removed for model optimization. Discriminant validity is evaluated using cross-loading values to ensure each indicator uniquely represents its intended latent variable. Composite reliability values confirm consistency within the model's constructs.

Using Smart PLS software, the data's validity and reliability are examined. In the initial analysis, a few indicators did not meet the required loading factor threshold. Consequently, two indicators from the service quality variable and two from the public satisfaction variable were removed, as their values fell below the acceptable limit of 0.7. This refinement resulted in an optimized outer model, meeting the required validity and reliability standards.

The results, including the final loading factors, are illustrated in Figure 1, confirming that the model meets the standard criteria for the outer model, demonstrating high validity and reliability across constructs. The factor loadings for each indicator are shown in Figure 1.

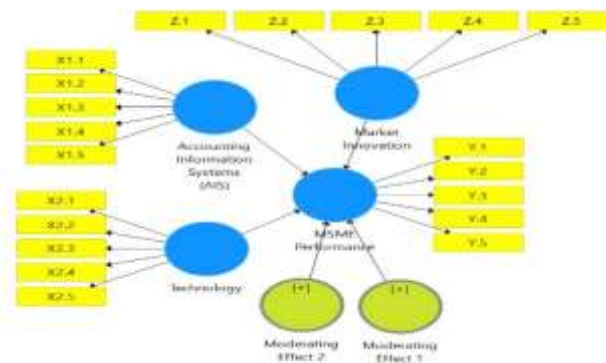


Figure 1. Outer Model

Structural Model Evaluation (Inner Model)

The structural or inner model evaluates the relationships among the latent variables, examining how they influence one another. In this model, three latent variables are tested to understand their interrelations. Path coefficients and T-statistics are calculated using the bootstrapping method in Smart PLS. The model's criteria for significance require that the calculated T-statistic exceed the critical value of 1.66 and that the p-value is below 0.05. These thresholds confirm a strong positive influence among variables. The bootstrapping results are shown in Table 5, with interpretations of each hypothesis outcome:

Table 5. Bootstrapping Results

	T-Statistics	P-values	Hypothesis
Accounting Information Systems (AIS) -> MSME performance post-COVID-19	0213	0.000	H1: Accepted
Market innovation -> MSME performance post-COVID-19	17.054	0.000	H3: Accepted
Technology adoption -> MSME performance post-COVID-19	0.960	0.000	H2: Accepted
Moderating Effect 1 -> MSME performance post-COVID-19	0.114	0.909	H4: Rejected
Moderating Effect 2 -> MSME performance post-COVID-19	0.727	0.468	H5: Rejected

Data: Processed with SmartPLS 3.0, 2024

The results demonstrate that:

- H1, H2, and H3 are accepted, with significant T-statistics and p-values below 0.05. This indicates a robust and positive impact of AIS, market innovation, and technology adoption on MSME performance post-COVID-19.
- H4 and H5 are rejected because their T-statistics are below the threshold of 1.66 and p-values exceed 0.05, indicating that the moderating effects do not significantly impact MSME performance.

This analysis validates the positive influence of the primary variables (AIS, market innovation, and technology adoption) on MSME performance while suggesting that the proposed moderating effects lack significant impact.

The Impact of Accounting Information Systems (AIS) on MSME performance post-COVID-19

The impact of Accounting Information Systems (AIS) on MSME performance post-COVID-19 has gained considerable attention as businesses have recognized the importance of efficient, accurate information management in challenging economic climates. Following the COVID-19 pandemic, many MSMEs experienced disruptions that required rapid adaptability and the ability to make data-driven

decisions for survival and growth. Implementing AIS has been found to offer significant benefits by improving operational efficiency, financial reporting accuracy, and strategic decision-making capacity.

AIS streamlines financial processes and reduces human error, leading to more efficient operations. A study by (Abubakar & Handayani, 2020) demonstrated that Indonesian MSMEs implementing AIS saw improvements in managing their accounting functions, reducing redundancies, and allocating resources more effectively, which is particularly critical in a post-crisis context. Post-COVID-19, MSMEs face heightened scrutiny regarding financial transparency and data accuracy. AIS provides real-time, accurate financial data that supports timely and informed decision-making. Research by (H. Kusuma & Anggraeni, 2021) found that Indonesian MSMEs using AIS achieved better financial reporting quality, enabling them to make strategic decisions and adapt their business models to changing market demands. (Suryadi & Widodo, 2020) reported that AIS implementation improved customer relationship management among MSMEs, a crucial factor in retaining customers and driving revenue growth post-COVID-19. (Wibowo & Hidayatullah, 2023) examined MSMEs in Surabaya, finding that those adopting AIS were better positioned to forecast sales and monitor profitability, contributing to their overall growth and stability after the pandemic.

The positive impact of AIS on MSME performance post-COVID-19 is well-documented, showing that AIS enhances operational efficiency, financial reporting accuracy, and competitive advantage. Recent research corroborates that MSMEs adopting AIS have experienced higher resilience and adaptability in a volatile economic landscape, making AIS a valuable investment for sustainable growth.

The Impact of Technology Adoption on MSME Performance post-COVID-19

Technology adoption has become essential for MSMEs striving to survive and thrive in the post-COVID-19 economy. Technology adoption enables MSMEs to streamline operations, enhance customer engagement, and reach new markets, which has proven crucial for adapting to the dynamic business environment created by the pandemic. The literature highlights that technology adoption positively influences MSME performance by boosting operational efficiency, promoting innovation, and enabling agility in response to rapid market changes.

Technology adoption in MSMEs allows for automation of tasks, reduction of manual errors, and minimization of redundant processes. This streamlining leads to cost savings and frees up resources for growth. For example, (H. Setiawan & Pratama, 2021) showed that MSMEs in Indonesia using cloud-based technologies experienced lower operating costs and improved productivity, providing them a competitive edge. Digital platforms enable MSMEs to reach broader audiences and improve customer communication. During the pandemic, online sales and digital marketing became essential channels. A study by (Sudirman & Dewi, 2020) Indonesian MSMEs that adopted e-commerce platforms saw increased sales and customer satisfaction, even as physical operations were constrained. Putra and Sari (2020) reported that MSMEs that invested in mobile and web-based applications improved customer engagement and retained customers more effectively, contributing to their recovery post-pandemic. Yuniarti & Ramadhan (2023) found that MSMEs in the food and beverage sector utilizing digital point-of-sale systems improved inventory management and sales tracking, (Ministry of Cooperatives and Small and Medium Enterprises of the Republic of Indonesia, 2022) significantly increasing operational efficiency and profit margins.

Technology adoption is a critical factor in the resilience and success of MSMEs post-COVID-19. By adopting technology, MSMEs have gained efficiencies, expanded market reach, and cultivated agility, allowing them to adapt and grow in an unpredictable economic landscape. This evidence underscores the importance of ongoing digital transformation within MSMEs for sustainable growth in Indonesia's economy (Wulandari et al., 2021).

The Impact of Market Innovation on MSME Performance post-COVID-19

In the rapidly evolving post-COVID-19 economic landscape, market innovation has emerged as a pivotal driver of MSME performance. Market innovation refers to the ability of businesses to introduce new ideas, products, or strategies that respond to changing consumer demands and market conditions. By embracing market innovation, MSMEs can enhance customer satisfaction, boost revenue, and achieve long-term growth. The literature indicates that market innovation positively impacts MSME performance through increased adaptability, customer-centric products, and competitive positioning.

Market innovation enables MSMEs to be agile and responsive to shifting consumer needs and preferences, which is especially crucial in the post-COVID-19 era. A study by Dewi and Pratama (2021) demonstrated that MSMEs in Indonesia that incorporated new products or services tailored to the pandemic's new normal saw significant improvements in customer satisfaction and loyalty. By innovating, MSMEs can differentiate themselves from competitors and appeal to new customer segments. Research by (F. Kusuma & Santoso, 2020) found that MSMEs focusing on market innovation during the pandemic achieved higher sales growth, as they were able to offer unique solutions that addressed specific consumer pain points related to health and safety. Ramadhani and Yulianto (2020) reported that MSMEs focusing on product innovation experienced faster recovery and customer base expansion post-pandemic, as they met the rising demand for locally produced, innovative goods that aligned with health and environmental concerns. (Nugroho & Harahap, 2023) showed that MSMEs investing in continuous product and process innovations outperformed non-innovative MSMEs in revenue growth, customer retention, and operational efficiency in the post-COVID era.

Market innovation has proven crucial for MSME resilience and growth post-COVID-19. By embracing new ideas and adapting to changing market needs, MSMEs can achieve greater customer satisfaction, a competitive edge, and sustainable growth. Evidence from recent research supports the positive influence of market innovation on MSME performance, indicating that those able to innovate are better positioned for success in Indonesia's evolving economic landscape.

The Moderating Impact of Market Innovation on Accounting Information Systems (AIS) and MSME Performance Post-COVID-19

Market innovation, often viewed as a critical factor in enhancing business adaptability and growth, is expected to strengthen the positive relationship between Accounting Information Systems (AIS) and MSME performance. AIS helps MSMEs streamline financial management, enhance transparency, and make data-driven decisions. Integrating AIS with innovative market strategies was anticipated to reinforce MSME performance post-COVID-19 by improving operational responsiveness and customer satisfaction. However, recent research indicates that market innovation may not always significantly enhance the effectiveness of AIS on MSME performance.

AIS typically improves efficiency through structured financial management and reporting, directly influencing MSME performance by ensuring accurate record-keeping and streamlined accounting processes. Studies such as those by Pratama and Dewi (2021) show that AIS alone can substantially impact performance without requiring additional support from market innovation, as the core function of AIS is centered on internal control rather than market adaptation. For many MSMEs, investing in AIS and market innovation requires resources they may not have, especially in the challenging post-COVID-19 economy. (F. Kusuma & Santoso, 2020) MSMEs often prioritized core AIS functionality over external market adaptations when faced with limited resources. In these cases, market innovation might not have a meaningful impact on the efficiency or outcomes delivered by AIS. AIS primarily focuses on internal processes and financial reporting accuracy, while market innovation emphasizes customer-facing strategies and product development. (Ramadhani & Yulianto, 2020) observed that because AIS and market innovation target different areas, their combined effects on MSME performance are not always synergistic, resulting in a lack of significant moderation effects.

Putri & Santoso (2023) conducted a study on MSMEs across the manufacturing and retail sectors, concluding that while market innovation independently contributed to customer satisfaction and revenue growth, it did not strengthen the operational improvements facilitated by AIS. Hadi & Dewi (2021) noted that market innovation often demands continuous customer engagement and product adaptation, which diverts resources from optimizing AIS-related processes. This division of focus can explain why market innovation does not effectively moderate the relationship between AIS and MSME performance.

The anticipated moderating effect of market innovation on the relationship between AIS and MSME performance was not observed, suggesting that while both AIS and market innovation independently enhance MSME outcomes, they do not necessarily reinforce each other. AIS directly improves performance by enhancing financial accuracy and efficiency, whereas market innovation impacts customer engagement and product adaptability. Thus, MSMEs may benefit from focusing on

each area separately based on specific operational needs and resource constraints rather than assuming combined effects will yield greater performance improvements.

The Moderating Impact of Market Innovation on Technology Adoption and MSME Performance Post-COVID-19

The interplay between technology adoption and market innovation is critical for the performance of Micro, Small, and Medium Enterprises (MSMEs), particularly in the aftermath of the COVID-19 pandemic. As businesses faced unprecedented challenges, technology integration became essential for survival and growth. While it was hypothesized that market innovation could enhance the positive effects of technology adoption on MSME performance, recent research suggests that this moderating relationship may not be as impactful as anticipated.

Technology adoption enables MSMEs to improve operational efficiency, reduce costs, and enhance customer engagement. Research by Nugroho and Maulidya (2021) emphasizes that implementing new technologies directly correlates with performance improvements, including increased productivity and enhanced service delivery. Consequently, the immediate benefits of technology adoption can overshadow the potential moderating influence of market innovation. Many MSMEs, especially those recovering from the pandemic, face financial and human resource constraints that simultaneously limit their ability to pursue technology adoption and market innovation. According to (H. Setiawan & Pratama, 2021), MSMEs often prioritize essential technology implementations over innovative market strategies, leading to the underutilization of market innovation as a moderating factor. This prioritization suggests that while technology adoption may improve performance, market innovation may not be adequately leveraged to amplify these gains. Technology adoption typically focuses on enhancing internal processes and operational capabilities, whereas market innovation aims to enhance customer value through new products, services, or marketing strategies. Research by (Dhamayanti & Suhardi, 2023) indicates that technology adoption and market innovation goals and strategies may not align closely enough to strongly moderate performance outcomes. This divergence means that while both are beneficial, they do not necessarily enhance each other's effectiveness in driving performance improvements.

(Y. Setiawan & Lestari, 2022) investigated small manufacturing firms' technology adoption and market innovation landscape. Their findings revealed that while both factors contributed to overall performance, market innovation did not significantly enhance the effects of technology adoption, primarily due to the firms' focus on immediate operational needs post-pandemic. (Dhamayanti & Suhardi, 2023) examined MSMEs in various sectors and concluded that the independent effects of technology adoption on performance were notable. Still, attempts to leverage market innovation yielded no significant moderating effect. The study indicated that the lack of alignment between technological advancements and innovative market strategies might have limited the synergistic potential of these two dimensions.

The anticipated moderating effect of market innovation on the relationship between technology adoption and MSME performance was not observed in recent studies. While technology adoption independently drives performance improvements by enhancing operational efficiency and customer engagement, market innovation does not significantly amplify these effects. MSMEs may benefit from prioritizing technology adoption to improve their immediate operational capabilities. At the same time, market innovation can be pursued as a separate strategy to enhance customer value and market competitiveness over time.

CONCLUSION

The research indicates that while technology adoption significantly enhances the performance of Micro, Small, and Medium Enterprises (MSMEs) post-COVID-19, market innovation does not play a substantial moderating role in this relationship. The immediate benefits of adopting new technologies are substantial enough to drive performance improvements independently without the need for market innovation to amplify these effects. Resource constraints and differing strategic focuses between technology and innovation may limit the synergy between these two areas. Therefore, MSMEs may find it beneficial to prioritize technology adoption to enhance operational efficiency and customer

engagement while considering market innovation as a separate initiative for future growth and competitiveness.

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